- I do respond to every resume that I receive.
- 2 Q You testified regarding Sean Madden at KFMZ.
- 3 A Um-hmm.
- 4 O And was Sean Madden fired?
- 5 A No, he quit because of a job, I believe, in
- 6 Detroit.
- 7 Q Did you ever discuss Sean Madden with Michael
- 8 Rice?
- 9 A Not that I recall. Maybe some time in the car or
- something. He may have been on the air or something, but I
- don't remember having any discussion about him.
- 12 Q So you would have no knowledge of Mike Rice's view
- of Sean Madden, whether he was a good employee or a bad
- 14 employee?
- 15 A Well, Mike's reference would normally be whether
- he was a good announcer or bad announcer.
- 17 Q I'm sorry, I missed that.
- 18 A He would normally say, you know, they were a good
- 19 announcer or not -- or a bad announcer; not necessary an
- 20 employee. That wasn't the term he usually used.
- Q Okay.
- JUDGE STEINBERG: Well, why don't you ask the
- 23 question in that context.
- BY MR. ZAUNER:
- Q Well, do you recall Mike Rice telling you whether

- 1 he thought Sean Madden was a good announcer or a bad
- 2 announcer?
- 3 A Yes, he thought he was talented.
- 4 MR. ZAUNER: We have no further questions, Your
- 5 Honor.
- JUDGE STEINBERG: I have just a couple. And that
- 7 is, you worked at the station, you've worked there for a
- 8 long time.
- 9 What was your salary in '95, or the amount of
- income you derived from the station in '95, you personally?
- 11 THE WITNESS: Let's see, last year I believe it
- 12 was either 56 or 60 thousand. I don't know for sure without
- looking at the returns.
- 14 JUDGE STEINBERG: And this year it would be about
- 15 the same?
- THE WITNESS: It will be -- well, hopefully it
- will be a little bit more because part of my salary is based
- on the performance of the radio station.
- 19 JUDGE STEINBERG: Okay. How about Mary Woolsey,
- what was her salary? Do you know?
- THE WITNESS: Last year, 25, I believe, 25 or 26.
- JUDGE STEINBERG: Is that her only job, being
- 23 general manager of KBMS?
- THE WITNESS: Yes, it is.
- JUDGE STEINBERG: How about Robert Cox?

- 1 THE WITNESS: I don't know.
- JUDGE STEINBERG: Well, he's a sales manager. So
- 3 sales managers --
- 4 THE WITNESS: A lot of his -- his is based on
- 5 percentages of the station and things of that nature.
- 6 JUDGE STEINBERG: Approximate?
- 7 THE WITNESS: I think it was about 40,000. I
- 8 think it was \$40,000 last year. I'm not sure. I mean, I
- 9 don't know.
- JUDGE STEINBERG: Okay, does he have any other
- 11 job?
- 12 THE WITNESS: No, he doesn't have any other job.
- 13 He has other income.
- JUDGE STEINBERG: And your husband, what's your
- 15 husband's first name?
- THE WITNESS: Cloyd, C-L-O-Y-D.
- JUDGE STEINBERG: And your husband has a company
- 18 which does business with the stations. At least that's the
- 19 way Mr. Zauner put it.
- THE WITNESS: Well, yeah. The only thing my
- 21 husband, as far as payment is concerned, is if he goes and
- 22 does a project his expenses are paid.
- JUDGE STEINBERG: What types of projects are we
- 24 talking? Is this construction?
- THE WITNESS: Yes.

- JUDGE STEINBERG: Because I know ---1 2 THE WITNESS: Yes. JUDGE STEINBERG: I know you were talking about 3 4 leasing a building. 5 Right. Property management. THE WITNESS: 6 JUDGE STEINBERG: Okay. 7 THE WITNESS: Structural things. JUDGE STEINBERG: Do you know about how much this 8 9 company makes from the business they do with the stations 10 last year? 11 THE WITNESS: Maybe a thousand dollars. JUDGE STEINBERG: That's all? 12 13 THE WITNESS: Yes. JUDGE STEINBERG: Okay, now, you said there were 14 other sources of income, and I don't want to get into that. 15 16 THE WITNESS: Well, I can't say anyhow. 17 JUDGE STEINBERG: Well, what I was going to say is 18 your 50 to 60 thousand dollars, about what percentage of 19 that is -- you know, what percentage is that of -- well, 20 then we get the number indirectly. Okay. And you wouldn't tell me probably. Well, you would if I asked nicely. 21 22 MS. SADOWSKY: Could I ask a question? 23 JUDGE STEINBERG: Sure. You have redirect. You 24 can ask lots of questions.
 - Heritage Reporting Corporation (202) 628-4888

MS. SADOWSKY: Are you finished?

25

- Just with respect to that issue.
- JUDGE STEINBERG: Oh, with respect to that
- 3 question.
- 4 MR. ZAUNER: Well, I want to do just a quick
- follow up on what you are doing. Same lines, same area.
- JUDGE STEINBERG: Well, let me finish.
- 7 MR. ZAUNER: That would give --
- JUDGE STEINBERG: I know. Let me finish.
- Now, you testified, in response to a question from
- 10 Ms. Sadowsky, that the stations -- when I say "the
- 11 stations," I am talking about all three companies -- never
- had a policy where Mr. Hanks had to clear hires with Mr.
- 13 Rice.
- 14 THE WITNESS: That's correct.
- JUDGE STEINBERG: But you don't know whether Mr.
- 16 Hanks ever cleared hires with Mr. Rice before Mr. Hanks
- 17 hired them?
- 18 THE WITNESS: I don't know. He very well could
- 19 have because two things, in my opinion, about Chris Kellogg,
- 20 or Paul Hanks, or whatever it was. One, it was very
- 21 difficult for him to make a decision. And it was also very
- 22 difficult for -- and when I say difficult to make a
- 23 decision, it was difficult for him to make a determination
- 24 to hire someone or to terminate someone. And he always had,
- in my opinion, he had to have second opinion, a third

- opinion or something, in order to justify what he was or
- 2 wasn't going to do.
- JUDGE STEINBERG: Okay. Let's have Ms. Sadowsky
- 4 redirect, and then I will let you have an opportunity.
- 5 MR. ZAUNER: Okay. Because it was a follow up on
- 6 yours. It might give Ms. Sadowsky to do it all at one time.
- 7 So however you want to do it is fine.
- 8 JUDGE STEINBERG: I don't mind if he goes and then
- 9 you can wrap up in one --
- MS. SADOWSKY: I might mind what he has to say.
- JUDGE STEINBERG: Okay.
- 12 SURREBUTTAL REDIRECT
- 13 BY MS. SADOWSKY:
- 14 Q Ms. Cox, if you didn't have this job with
- 15 Contemporary, would you and your husband continue to live in
- 16 the style to which you have been accustomed?
- 17 A Yes.
- 18 MS. SADOWSKY: That's all I have.
- JUDGE STEINBERG: I'll let Mr. Zauner.
- 20 SURREBUTTAL RECROSS-EXAMINATION
- 21 BY MR. ZAUNER:
- 22 Q My question that was going to be a follow up was,
- in addition to your salary for working for the station, do
- you receive other benefits such as an automobile?
- 25 A Yes. It's in my contract. I believe you have

- 1 that.
- 2 Q Does your daughter as general manager receive
- 3 other benefits?
- 4 A She receives hospitalization.
- 5 Q Other than the normal --
- A No, just the same as the other full-time employees
- 7 would.
- 8 Q There is no automobile?
- 9 A No.
- 10 Q Any trade-out benefits that she gets?
- 11 A No. We have trade-outs, but those are for all
- 12 employees, not necessarily a particular individual.
- 13 Q And the same thing with regard to your son, does
- 14 he has a sales manager have use of a company automobile?
- 15 A No.
- 16 Q Does he have the direct benefit of any trade-outs
- 17 at the station he enters into?
- 18 A The same as any other employees do.
- 19 Q And that would be -- what kind of trade-outs are
- 20 there?
- 21 A Well, I mean, they get concert tickets, or, you
- 22 know, things of that nature. Those are available to any and
- 23 all employees.
- Q Now, your husband, Cloyd, you indicated had an
- income of \$1,000 from the stations.

- Isn't it a fact that you and he have a business
- where you own property which is rented by the stations?
- 3 A Not anymore.
- 4 Q Not anymore.
- 5 MR. ZAUNER: Okay, thank you. No further
- 6 questions.
- 7 MS. SADOWSKY: Your Honor, I have no further
- 8 questions of the witness at this time, but on further
- 9 consideration we want to withdraw the offer of Contemporary
- 10 Exhibit No. 6.
- JUDGE STEINBERG: Okay, so Contemporary Exhibit
- No. 6 is withdrawn. And you can get your copies back from
- 13 the reporter.
- 14 THE COURT REPORTER: I was never given a copy,
- 15 Your Honor.
- JUDGE STEINBERG: Well, then you can't get your
- 17 copies back from the reporter.
- Okay, let's go off the record.
- (Whereupon, a recess was taken.)
- JUDGE STEINBERG: We are back on the record, and
- we are going to break for lunch now, and resume with who?
- MS. SADOWSKY: Richard Hauschild.
- JUDGE STEINBERG: At 1:30.
- MS. SADOWSKY: H-A-U-S-C-H-I-L-D.
- THE COURT REPORTER: Yes, thank you.

```
JUDGE STEINBERG: Okay, we will be in recess until
 1
 2
       1:30.
 3
                 Thank you.
                 (Whereupon, at 12:26 p.m., the hearing was
 4
 5
      recessed, to resume at 1:30 p.m., this same day, Wednesday,
      May 22, 1996.)
 6
 7
      11
 8
       //
 9
      11
10
      //
11
      //
12
      //
      //
13
      11
14
15
      11
16
      //
17
      //
18
      //
19
      11
20
      //
21
      //
22
      //
      //
23
24
      //
25
      //
```

1	<u>AFTERNOON SESSION</u>
2	(1:29 p.m.)
3	JUDGE STEINBERG: Back on the record.
4	Ms. Sadowsky.
5	MS. SADOWSKY: Yes, Your Honor, at this time I
6	would like to present Richard Hauschild.
7	JUDGE STEINBERG: Please raise your right hand.
8	Whereupon,
9	RICHARD HAUSCHILD
10	having been first duly sworn, was called as a
11	witness herein and was examined and testified as follows:
12	JUDGE STEINBERG: Please be seated.
13	SURREBUTTAL DIRECT EXAMINATION
14	BY MS. SADOWSKY:
15	Q Good afternoon, Mr. Hauschild.
16	You have presented testimony in this proceeding
17	already in written form; is that correct?
18	A Correct.
19	Q Therefore, I am not going to run over material
20	that's already there.
21	I want to ask you some questions concerning KFMZ,
22	particularly during your tenure there as the general manager
23	of the station.
24	JUDGE STEINBERG: Did he state his name and
25	address for the record?

MS. SADOWSKY: He did not. I apologize. 1 BY MS. SADOWSKY: 2 Would you state your name and address for the 0 3 record? 4 Full name is John Richard Hauschild, Jr. Α My address is in Columbia, Missouri, 6 Street address? 7 0 Street address is 503 North Brookline Drive. 8 Α Mr. Hauschild, who was responsible for hiring on-9 0 air personnel at KFMZ? 10 That is almost exclusively on hiring the program 11 Α 12 director's responsibility with my consultation, generally after we have a candidate that the program director is 13 14 recommending. 15 Was it necessary for any hiring decisions to be cleared with Mr. Rice, Michael Rice? 16 17 Α No. 18 If I told you that Mr. Hanks testified that he cleared all hiring decisions with Mr. Rice because it was a 19 20 requirement, would that be a surprise to you? 21 It certainly would since I have been manager. Α 22 Now, there was at one time an employee by the name of Janice Pratt at your station. 23 24 Can you tell me why Ms. Pratt was fired?

Heritage Reporting Corporation (202) 628-4888

Janice was fired because she did not respond to

25

Α

- 1 repeated warnings that she, number one, arrive at work on
- 2 time. She was required to be at the radio station at 11;00
- 3 p.m. in the evening. She was negligent in a small but
- 4 critical task of making sure that every commercial for the
- 5 subsequent day was in the studio. When it wasn't, she was
- 6 to at least leave notes for people or make a real effort to
- find those commercials so they wouldn't be missed since they
- 8 had been scheduled. And she regularly missed that duty.
- 9 She missed it.
- 10 She also from time to time would violate one of
- 11 our basic station policies, and that's have visitors in the
- 12 studio for a great length of time.
- Q Did Mike Rice ever tell you to get rid if Janice
- 14 Pratt?
- A No, no, he didn't.
- I was the one who actually asked Chris to dismiss
- 17 her about six months before she was dismissed. Dismiss her
- or make sure she corrected the problems.
- JUDGE STEINBERG: When you said "Chris," Chris
- 20 who?
- THE WITNESS: I'm sorry. Let's establish for the
- 22 record I worked with this gentleman for six years under the
- 23 name of Chris Kellogg. His legal name is Paul Hanks.
- BY MS. SADOWSKY:
- 25 Q Now, did Paul Hanks ever tell you that Mike Rice

- 1 directed him to fire Janice Pratt?
- 2 A No.
- 3 Q Did Paul Hanks ever tell you that Mike Rice made
- 4 critical comments about Janice Pratt's voice on the air?
- 5 A No.
- 6 Q And do you know why there was a six-month period
- 7 from the time you originally told Mr. Hanks that Janice
- 8 Pratt needed to -- I think, if I am not correct, you can
- 9 correct me -- that Janice Pratt either needed to clean up
- 10 her act, so to speak, or he should fire her.
- Do you know why it took six months before the
- 12 firing ever occurred?
- 13 A Well, the real period of time, I believe, was
- 14 about January to October. But in January, it was as you
- 15 stated, either start showing up to work on time and take
- 16 care of the business you need to take care of, or look for
- work elsewhere. She was becoming a bit of an impediment,
- and this was an entry level position. This was a position
- 19 that, frankly, should not and ultimately was not difficult
- 20 to find someone to replace her because there are a lot of
- 21 people looking to get into the business at this level.
- 22 Chris was unable to find someone to replace her,
- or was dragging his feet, and other things took priority.
- Q Did you -- did Mr. Hanks have difficulty with the
- 25 hiring and firing process in general?

1	MR. MASTANDO: Objection. That's a leading
2	question, Your Honor.
3	JUDGE STEINBERG: No, it's not.
4	MS. SADOWSKY: I'm not suggesting the answer.
5	JUDGE STEINBERG: It's overruled.
6	That means you can answer if you can remember what
7	it was.
8	THE WITNESS: Oh, I can remember what it was.
9	She said did he have problems hiring and firing.
10	He had a lot of trouble finding people, it would seem, and
11	it was also something that I'm not sure that he really
12	enjoyed doing. Therefore, he put it off.
13	One of the problems that we had with him over the
14	years was finding good part timers; having a full staff of
15	part timers is critical to a successful operation of a radio
16	station. So that your full timers don't have to work
17	additional shifts.
18	BY MS. SADOWSKY:
19	Q Let me ask you about Robert Kinneson. Do you
20	recall Robert Kinneson being employed at the station?
21	A Yes.
22	Q And what was his position?
23	A He was a part-time announcer; primarily evenings
24	and weekends.

25

Q

Do you know who instigated the firing of Robert

- 1 Kinneson?
- 2 A I believe Chris did based on, for one thing, my
- 3 suggestion.
- 4 Q And what suggestion was that?
- 5 A That he was not following the format. He was not
- 6 adapting to the format. He was trying to turn a music
- 7 station into a talk station.
- 8 Q Did Mike Rice ever make any comments to you about
- 9 Robert Kinneson's performance?
- 10 A No.
- 11 Q Did Paul Hanks ever tell you that Mike Rice wanted
- 12 him -- him meaning Kinneson -- fired?
- 13 A No.
- 14 Q To your knowledge, did Mike Rice have any
- involvement at all in the firing of Robert Kinneson?
- 16 A No.
- 17 Q Turning your attention to Sean Madden, can you
- 18 tell me what Mr. Madden's position was at the station? Can
- 19 you tell me what position Mr. Madden had?
- 20 A The position he held last at the station was music
- 21 director, and the seven to midnight shift, air shift.
- 22 Q Now --
- 23 A Prior to that he had been part of a morning show.
- Q Who brought Sean Madden to KFMZ?
- 25 A I actually instigated the contact initially

- 1 because I had worked with him at other radio stations. And
- 2 I found that he had left the city and had gone down to Cape
- 3 Gerardo, and was interested in returning.
- 4 Q Did Michael Rice ever make any critical comments
- 5 about Madden's performance on the air?
- A No, not to me.
- 7 Q Did Paul Hanks ever tell you that Mike Rice didn't
- 8 like Sean Madden's sound or personality on the air?
- 9 A No.
- 10 Q Did Paul Hanks ever tell you that he didn't like
- 11 Sean Madden?
- 12 A Not directly.
- 13 Q Did Sean Madden ever discuss with you any problems
- 14 he had with Chris Kellogg or Paul Hanks?
- 15 A Yes, just philosophical more than anything else.
- 16 Q And do you know whether Paul Hanks ever wanted to
- 17 fire Sean Madden?
- 18 A No, I do not.
- 19 Q And Sean Madden was not fired, was he?
- 20 A No, he was not. He took a job with a radio
- 21 station in Detroit. He was demoted after First Syndicated
- Research, which is put out by, of course, Arbitron, and then
- we did our own study, and he was demoted from the morning
- show to the evening. Actually, it was a sideways promotion
- you might say because he was given a small raise and given

- the responsibility as music director. He also was relieved
- of his morning shift duties. So I think he looked at it as
- 3 a bit of a demotion.
- 4 Q And it's true -- well, strike that.
- 5 When he went from the morning show to the evening
- 6 show, he no longer had a side kick with him on the evening
- 7 show, correct?
- 8 A Correct.
- 9 Q And he had had a side kick named Sally on the
- 10 morning show; is that correct?
- 11 A Yes, and she took over the afternoon position
- 12 simultaneously when the move was made.
- Q And was Madden unhappy about not working with
- 14 Sally?
- 15 A Yes.
- JUDGE STEINBERG: Watch the leading.
- MS. SADOWSKY: Okay.
- 18 BY MS. SADOWSKY:
- 19 Q Turning your attention to Jeff Davis, do you know
- 20 who fired Jeff Davis?
- 21 I'm sorry. Was Jeff Davis fired?
- 22 A Yes, Jeff was relieved of his responsibilities in
- a meeting at which Chris and myself jointly did it.
- Q Did Mike Rice direct you to fire --
- 25 A No.

- 1 Q -- Jeff Davis?
- 2 Do you know whether Mike Rice directed Paul Hanks
- 3 to fire Jeff Davis?
- A No, I do not. I do not.
- 5 Q Did Mike Rice ever tell you that Davis was too
- 6 old?
- 7 A No.
- 8 Q Did Paul Hanks ever tell you that Mike Rice wanted
- 9 Davis fired?
- 10 A No.
- 11 Q In that meeting that you testified to, did Paul
- 12 Hanks reference Mike Rice's attitude or feelings about --
- 13 A No.
- 14 Q Let me finish the question.
- 15 About Jeff Davis.
- 16 A No.
- 17 Q Did Paul Hanks ever express any reluctance about
- 18 firing Davis?
- 19 A Perhaps a little bit. Not massively, but they had
- 20 worked together off and on for seven or eight years at that
- 21 time.
- 22 Q Do you know why Davis was, or why was Davis fired?
- 23 A Number one, he was fairly discontent as he would
- often share with me. He and his wife were making plans at
- 25 the time to go back to Kentucky, or how home town,

- 1 Louisville, Kentucky, her home town. He had taken the job
- somewhat reluctantly because he needed the job. He had been
- 3 working with us part time for quite awhile, and he lost his
- 4 full-time job. And he had worked at the station previously
- 5 as a full-time announcer doing 10 to three, doing the
- 6 middays, which he enjoyed.
- 7 When he asked if he could come back, the only
- 8 thing we did have available at the time was seven to
- 9 midnight, and he reluctantly took it. And he was regularly
- telling me how much his wife did not like him not being
- 11 around from seven till midnight every evening. They had a
- 12 new baby at the time.
- So when a more favorable candidate appeared, and
- 14 also someone I had known for quite some time who had worked
- 15 for the station previously came back to town and said he
- really would like to have a job, that was when Chris and I
- 17 sat down with Davis, and said, look, you have expressed a
- dissatisfaction, this, this and this, you may be leaving
- 19 shortly. Mark is back in -- Mark Rose is back in town, and
- we would really like to have him on, so I'm afraid that's
- 21 going to mean we no longer need your services. And he was
- 22 very -- it was a very amiable parting.
- JUDGE STEINBERG: How old a gentleman was Mr.
- 24 Davis at the time?
- THE WITNESS: Oh, at the time, 35.

- JUDGE STEINBERG: But isn't that a bit old for
- 2 someone to fill a seven to midnight slot?
- 3 THE WITNESS: It's a little older than we normally
- 4 would have, yes.
- 5 JUDGE STEINBERG: So did -- well, did you ever
- 6 discuss the age question with Mr. Rice, in terms of the age
- 7 of Mr. Davis?
- 8 THE WITNESS: No.
- JUDGE STEINBERG: Do you know if Mr. Rice believed
- 10 that Mr. Davis was too old for that particular position?
- 11 THE WITNESS: No, I really don't.
- BY MS. SADOWSKY:
- 13 Q Turning your attention to Paul Hanks, when -- you
- 14 fired Mr. Hanks; is that correct?
- 15 A Yes, I did.
- 16 Q And when you fired him, did you give him an option
- 17 to resign?
- 18 A I did.
- 19 Q Was it company policy to do so, to give an
- 20 employee an option to resign?
- 21 A No, I don't know that there had been any policy
- like that established. I did it because of the nature of
- 23 the situation.
- Q Can you elaborate?
- A He is very prideful, and I knew he would have

- 1 difficulty -- I knew this would hurt. He during the time we
- worked together did not take criticism very well. Reacted
- 3 pretty negatively to most criticism. And obviously this is
- 4 the ultimate criticism. We no longer need your services.
- 5 So as much to save face within the building as
- 6 anything else, I gave him that option.
- 7 Q Now, Mr. Hauschild, you were present at a
- 8 deposition of Mr. Hanks in connection with the
- 9 discrimination suit he has filed against the company,
- 10 correct?
- 11 A Correct.
- 12 Q Do you recall hearing comments made by Mr. Hanks
- in connection -- strike that.
- Do you recall any particular comments that Mr.
- 15 Hanks may have made regarding Mr. Rice at that session?
- 16 A The only comment that I recall him making was
- toward the end of the questioning where he was getting very
- agitated about the whole process, and had been asked, well,
- 19 what did he really want. And he said, "I want to get the
- station, the company, Mike Rice, and everything the law is
- 21 going to allow me" as he was getting very temperamental and
- 22 agitated at that time. And that was right before we wrapped
- 23 it up. So that was it.
- MS. SADOWSKY: That's all I have. Thank you.
- JUDGE STEINBERG: Do you want a break?

1	MR. ZAUNER: Yes.
2	MR. MASTANDO: Please, Your Honor.
3	JUDGE STEINBERG: How long?
4	MR. MASTANDO: Ten minutes.
5	JUDGE STEINBERG: Okay, then minutes.
6	(Whereupon, a recess was taken.)
7	JUDGE STEINBERG: We are back on the record.
8	Mr. Mastando.
9	SURREBUTTAL CROSS-EXAMINATION
10	BY MR. MASTANDO:
11	Q Good afternoon, my name is Antony Mastando, and
12	am one of the attorneys for the Mass Media Bureau.
13	Would you please relate to us what your
14	responsibilities were as GM
15	MS. SADOWSKY: Objection.
16	BY MR. MASTANDO:
17	Q for KFMZ?
18	MS. SADOWSKY: Objection, Your Honor.
19	MR. MASTANDO: What ground?
20	MS. SADOWSKY: I think it goes beyond the matters
21	brought up on direct. And if I am not mistaken, it's dealt
22	with the use the original testimony, which was never
23	cross-examined. I think it's late in the day to
24	JUDGE STEINBERG: What are you going to use this
25	information for?

1	MR. MASTANDO: I will withdraw the question.
2	BY MR. MASTANDO:
3	Q As a GM, would your primary responsibilities be
4	the sale and business aspect of the stations?
5	A We're a commercial radio station, so obviously the
6	business aspects of it are critical. But without a product
7	on the air, we don't without ratings, and therefore do
8	not have the commercial viability. So my responsibilities
9	are making sure that the station stays on the air through a
10	good engineering department, making sure that the sound of
11	the station is as agreed upon and appropriate for what we
12	are trying to do at that time, and sales are being achieved,
13	and billing is being handled properly. So I really have
14	almost answered your first question. But those are the
15	areas.
16	Q So would it then be safe to say that sales and
17	business are your primarily responsibilities as a GM?
18	A I don't think the word "primary" is appropriate.
19	I think if you ar prioritizing, obviously we need to have
20	the sales in order to make payroll. So sales are critical
21	to the function of the radio station, without a doubt.
22	Q So if Janet Cox were to have testified that a GM's
23	primary responsibilities were sales and business, would she
24	be a liar?
25	MS. SADOWSKY: Objection.

1	JUDGE STEINBERG: Tone it down.
2	BY MR. MASTANDO:
3	Q Would she be lying?
4	JUDGE STEINBERG: Basically, would that testimony
5	be accurate or
6	THE WITNESS: Well, I hesitate with the word
7	"primary," because one of my I look at my function as
8	being, one, to make sure that we are in compliance legally;
9	that we are that our public service activities are
10	extensive; that the station sounds the way it should; and
11	that the on-air people are if you ever worked at a rock
12	station are behaving, and
13	JUDGE STEINBERG: Have all their clothes all at
14	all appropriate times, right?
15	THE WITNESS: Actually, we don't this is radio
16	But, no, I am the one who fields complaints from the
17	listeners. So that I look at and the station meets its
18	billing goals. So I look at all those as my primary
19	function. It's very difficult to separate them.
20	BY MR. MASTANDO:
21	Q What were Paul Hanks' responsibilities as you
22	understood them?
23	A Paul Hanks was program director, which meant that
24	he was responsible for the music that the station played,
25	and how frequently. In other words, he developed the play

- 1 list. He was responsible for hiring announcers. He was
- 2 responsible for training announcers, and continuing the
- 3 ongoing process of critiquing announcers.
- 4 Q Did Paul Hanks have responsibilities outside of
- 5 just KFMZ, as far as you know?
- A For a very brief time in, I believe, '92, '93, he
- 7 was involved somewhat with WZZQ in Terre Haute, counseling,
- 8 advising, and -- pardon?
- 9 Q Isn't it a fact that he had the title of corporate
- 10 program director for the stations?
- 11 A No. That was potentially the title he was going
- 12 to be given had that materialized.
- 13 Q Was there not a press release from the
- 14 Contemporary Broadcasting Group?
- 15 A Correction. You may be correct. The press
- 16 release may have gold out in anticipation of him filling
- 17 this position.
- 18 Q And what would that press release have said, to
- 19 your recollection?
- 20 A It may well have said that Chris Kellogg has been
- 21 named rock program director or corporate program director
- for Contemporary Broadcasting, Contemporary Media
- 23 Broadcasting.
- Q Who did he report to on the WZZQ side of the
- 25 house?